

INVESTOR PRESENTATION ADDRESSING Q1 2018 RESULTS

9 MAY 2018



DISCLAIMER

This presentation does not constitute or form any part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of Ronson Development SE (the "Company"), nor shall it or any part thereof or the fact of its distribution form the basis of, or be relied on in connection with, any contract therefore.

The information in this presentation is subject to change without notice, its accuracy is not guaranteed and it does not contain all material information concerning the Company. Any forecasts and forward-looking statements contained in this presentation are, by necessity, based upon a number of assumptions and estimates that, while considered reasonable by the Company, are inherently subject to significant business, operational, economic and competitive uncertainties and contingencies, many of which are beyond the Company's control, and also upon assumptions with respect to future business decisions that are subject to change. Actual results may differ materially from those projected. Certain numerical information and other amounts and percentages set forth in this presentation may not sum due to rounding. In addition, certain figures herein have been rounded to the nearest whole number.

This presentation may not be directly or indirectly distributed to or within the United States of America, Australia, Canada or Japan.



MANAGEMENT BOARD, DIRECTORS A



- Sales and Marketing Director
- 2003 present Ronson Development SE (Sales and Marketing Manager)
- 1994 2003 Emmerson Sp. z o.o. (leading real estate agency & advisory company in the Polish market); Director of Primary Markets; member of the management board



- CEO, since 20 November 2017
- 2009 2017 CEO of DEN Group
- 2008 2009 CEO of G.H. Eastern Europe (real estate residential developer)
- 2003 2008 CFO of Engel East Europe N.V. (EEE), (real estate residential developer)
- 1998 2003 Auditor at PWC Israel



- CFO, since June 2017
- Financial Controller; since 2007
- 2006 2007 Auditor at EY Israel
- 2004 2006 Auditor at Zev Salomon & Co.accountants Israel





COMPANY SUMMARY

EXPERIENCED RESIDENTIAL REAL ESTATE DEVELOPER WELL ESTABLISHED IN POLAND

- Present in Poland since 2000
- Active in 4 cities (Warsaw, Wrocław, Poznań and Szczecin)
- Focused on mid-class residential projects
- Adequate project mix and size enabling accelerated Company growth
- Shareholders with sector knowledge

Current operations include:

6 projects ongoing and

completed projects offered for sale

(as at 31 March 2018 Ronson's offer includes 788 units)

14 further projects

In preparation for nearly 5,300 units + Nova Królikarnia project

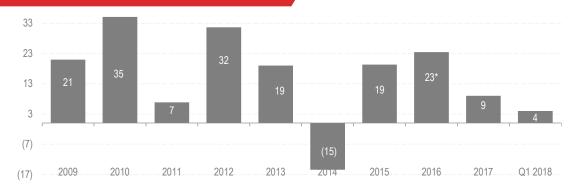




COMPANY HIGHLIGHTS IN CHARTS

(BASED ON COMPANY'S FINANCIAL STATEMENTS)

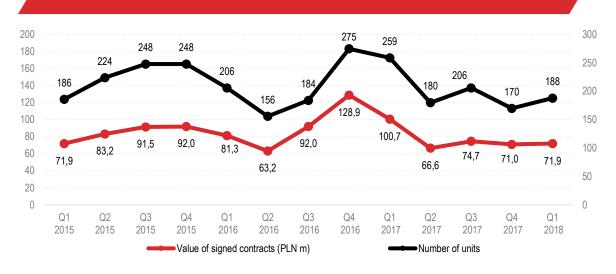
NET PROFIT (PLN MILLION)

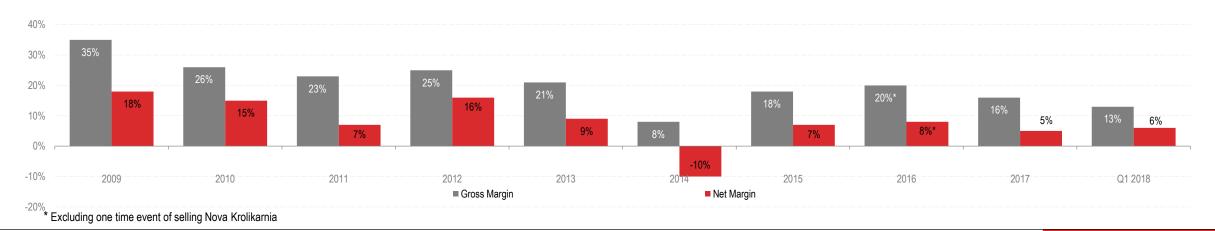


^{*} Excluding one time event of selling Nova Krolikarnia (net profit PLN 41 million)

STRONG MARGINS RECORD (%)

188 UNITS SOLD DURING THE Q1 2018 (PLUS 16 UNITS IN NK)







ONGOING PROJECTS

1,255 UNITS UNDER PREPARATION WITH NEARLY 63,200 M², OF WHICH 910 UNITS ARE IN WARSAW ADDITIONALLY 126 UNITS WITH NEARLY 11,150 M² IN NK PROJECT



- Commenced Q2 2016
- Expected completion Q1 2019
- 184 apartments and 5 commercial units with aggregate area 8,800 m2
- · Location: Warsaw, Wola
- The Company's share in this projects is 50%



- Commenced Q2 2017
- Expected completion Q4 2019
- 364 apartments and 4 commercial units with aggregate area 18,700 m²
- Location: Warsaw, Wola
- The Company's share in this project is 100%



- Commenced Q2 2016 and Q3 2017
- Expected completion Q2 2018 and Q4 2018
- Miasto moje I: 191 apartments and 14 commercial units with aggregate area 10,900 m²
- Miasto moje II: 145 apartments with an and 3 commercial units aggregate floor space of 8,100 m²
- · Location: Warsaw, Białołęka



- 3 stages with 53 apartments and with aggregate area 5,650 m² to be completed during Q2 2018
- 2 stages with 73 apartments and with aggregate area 5,500 m² to be completed during 1HY 2019
- In total 5 stages under construction: 126 apartments with aggregate area 11,150 m²
- Location: Warsaw, Mokotow



ONGOING PROJECTS, cont.

1,255 UNITS UNDER PREPARATION WITH NEARLY 63,200 M², OF WHICH 345 ARE IN WROCŁAW AND SZCZECIN



- Commenced in Q4 2017
- Expected completion Q1 2019
- 83 apartments with aggregate area 4,700 m2
- Location: Krzyki district in Wrocław



- Commenced in Q3 2017
- Expected completion Q1 2019
- 151 units with aggregate area 6,200 m2
- Location: Wrocław, Na Grobli Street



- Commenced in Q4 2017
- Expected completion Q4 2019
- 111 apartments with aggregate area 5,800 m2
- Location: Szczecin, Duńska Street



COMPLETED PROJECTS OFFERED FOR SALE

AS AT 31 MARCH 127 COMPLETED UNITS WITH 11,100 M² WERE OFFERED FOR SALE IN 10 PROJECTS (4 CITIES)



- As at 31 March, 3 units offered for sale
- In total 301 apartments and 21 commercial units
- Location: Warsaw, Wola



- As at 31 March, 14 units offered for sale
- In total: 229 apartments
- · Location: Szczecin, Duńska Street



- As at 31 March, 7 units offered for sale
- In total 139 apartments
- · Location: Wrocław , Jutrzenki Street



- As at 31 March, 5 units offered for sale
- In total 488 apartments and 27 commercial units
- · Location: Warsaw, Mokotów



- As at 31 March, 20 units offered for sale
- In total 326 apartments and 19 commercial units
- Location: Warsaw, Mokotów



- As at 31 March, 9 units offered for sale
- In total 418 apartments and 23 commercial units
- · Location: Warsaw, Wola



- As at 31 March, 32 units offered for sale
- In total 372 apartments and 21 commercial units
- Location: Poznań, Grunwald



- As at 31 March, 26 units offered for sale
- In total: 45 apartments
- · Location: Poznań, Tulce

Moreover the Company's offer includes 11 completed units in the following projects: Espresso I-IV (5), Kamienica Jeżyce I-II (2), Impressio I-II (2), Chilli I (1), Panoramika I (1).



PROJECTS IN PREPARATION SELECTIVE GEOGRAPHIC DIVERSIFICATION IN POLAND

CITIES WITH STRONG ECONOMIC AND DEMOGRAPHIC GROWTH **SALES OFFICE** Completed projects: 1 **SZCZECIN** Projects pipeline: - under construction: 1 - additional land bank: 2 plots POZNAŃ **SALES OFFICE** WARSAW · Completed projects: 4 Projects pipeline: - additional land bank: 3 plots WROCŁAW **SALES OFFICE** • Completed projects: 2 Projects pipeline: - under construction: 2

- additional land bank: 2 plots

COMPANY'S POLISH HEAD OFFICE

Completed projects: 23

Projects pipeline:

- under construction: 3

- additional land bank: 4 plots

OFFICE FOR RENT:

Warsaw, KEN Avenue – 864 sqm (area used by Ronson head office)

Warsaw, Gwiaździsta St– 1,318 sqm (area leased out)

Land Bank*:	Units	PUM
Warsaw	3,486	201,300
Poznań	494	30,000
Wrocław	578	33,300
Szczecin	717	58,300
Total	5,275	322,900

^{*} Projects in preparation, excluding projects (stages) under construction, projects offered for sale that the construction work has not commenced and finished projects.



LAND BANK

RONSON LAND BANK

Project name	Location	Total no. of units	PUM (m²)
Naturalis - stages in preparation	Warsaw	345	20,600
Panoramika - stages in preparation	Szczecin	175	8,800
Chilli - stages in preparation	Poznań	176	12,300
Vitalia - stages in preparation	Wrocław	81	6,800
Miasto Moje - stages in preparation	Warsaw	1,157	57,600
Subtotal - remaining stages of the projects currently under constru	ıction/ on sale	1,934	106,100
Chopin	Szczecin	467	38,300
Matisse I	Wrocław	397	20,500
Matisse II	Wrocław	100	6,000
Falenty	Warsaw	160	23,500
Renaissance	Warsaw	224	15,800
Grunwald2	Poznań	268	14,500
Vivaldi	Szczecin	75	11,200
Bełchatowska 28	Poznań	50	3,200
Ursus	Warsaw	1,600	83,800
Subtotal - remaining projects, still in preparation		3,341	216,700
Total		5,275	322,900

^{*} Does not include 18 units with 3,400 m2 (Nova Królikarnia project) and 161 units with 21,500 m2 (Nova Królikarnia under call option)



П.

FINANCIAL RESULTS REVIEW

FOR THE 3 MONTHS ENDED 31 MARCH 2018



P&L HIGHLIGHTS, REVENUES AND GROSS MARGIN 3 MONTHS ENDED 31 MARCH 2018

UNITS DELIVERED / REVENUES / GROSS MARGIN

		Reve	Revenues		gin / profit
Project	Location	Units	PLN m	%	PLN m
Espresso II, III & IV	Warsaw	59	23.5	21.5%	5.1
Moko	Warsaw	10	9.3	29.9%	2.8
Vitalia I	Wrocław	17	5.6	21.5%	1.2
Młody Grunwald I - III	Poznań	43	14.6	0.0%	-
Panoramika II	Szczecin	2	0.6	1.9%	0.0
Panoramika III	Szczecin	98	20.9	0.1%	0.0
Chilli IV	Poznań	11	2.7	7.6%	0.2
Sakura	Warsaw	1	0.6	5.7%	0.0
Other		2	2.3	N.A	1.3
Total excluding JV		243	80.2	13.2%	10.6
City Link I (*)	Warsaw	61	23.2	30.0%	6.9
Total including JV		304	103.4	17.0%	17.5

^{*} Numbers presenting 100% of results of JV.

- Total number of units delivered during the 3 months ended 31 March 2018 amounted to 243 (304 including units delivered in City Link I project);
- The Company completed the construction of the Espresso IV project during the 3 months ended 31 March 2018, however vast majority of units that were delivered to customers in this period came from projects completed in late 2017, i.e. from Panoramika III, Młody Grunwald III, as well as from City Link I.
- Average price of apartments delivered during the 3 months ended 31 March 2018 amounted to PLN 326 thousand (net of VAT) compare to PLN 384 thousand (net of VAT) during 2017, the decrease is mainly explained by the increase in number of units delivered in outside Warsaw.
- Other revenues are mainly associated with fee income for management services provided to joint ventures and with rental revenues, as well as with sales of parking places and storages in other projects that were completed in previous years, and 2 units delivered in Naturalis and Espresso I project.



FINANCIAL RESULTS (PLN M) 3 MONTHS ENDED 31 MARCH 2018

	Q1 2018	Q1 2017	% change	YE 2017	YE 2016	% change
Revenue from residential projects	79.3	107.7	-26%	224.3	307.6	-27%
Revenue from sale of services	0.9	2.4	-63%	5.8	2.1	176%
Revenue from sale of land	-	-	n.a.	1.6	175.1	-99%
Total Revenue	80.2	110.1	-27%	231.7	484.8	-52%
Cost of sales residential projects	(69.6)	(91.5)	-24%	(192.4)	(248.2)	-22%
Cost of sales of land	-	-	n.a.	(1.2)	(117.9)	-99%
Cost of sales	(69.6)	(91.5)	-24%	(193.6)	(366.1)	-47%
Gross profit from residential projects	9.7	16.2	-40%	31.9	59.4	-46%
Gross profit from sale of land	-	-	n.a.	0.4	57.2	-99%
Gross profit	10.6	18.6	-43%	38.1	118.7	-68%
Selling and marketing expenses	(1.1)	(1.2)	-8%	(5.7)	(8.1)	-30%
Administrative expenses	(4.6)	(4.8)	-4%	(19.3)	(22.2)	-13%
Share of profit/(loss) from joint ventures	2.7	(0.6)	n.a.	11.3	(1.4)	n.a.
Net other income/(expense)	(0.6)	(1.2)	-50%	(3.6)	(2.4)	50%
Operating profit/(loss)	7.0	10.8	-35%	20.8	84.6	-75%
Net finance expense	(1.5)	(1.9)	-21%	(6.9)	(7.0)	-1%
Profit/(loss) before tax	5.5	8.9	-38%	13.9	77.6	-82%
Income tax benefit/(expenses)	(1.1)	(1.5)	n.a.	(2.6)	(12.5)	n.a.
Net profit/(loss)	4.4	7.4	-41%	11.3	65.1	-83%
Profit/(loss) for the period attributable to equity holders of the parent	3.9	5.8	-33%	9.5	64.5	-85%
Gross margin from residential projects	12.2%	15.0%	-	14.2%	19.3%	-
Gross margin from sale of land	n.a.	n.a.	-	25.0%	32.7%	-
Gross margin	13.2%	16.9%	-	16.4%	24.5%	-
Net Margin	5.5%	6.7%	-	4.9%	13.4%	-

P&L HIGHLIGHTS 3 MONTHS ENDED 31 MARCH 2018

- Total revenue decreased by PLN 29.9 m (27%) from PLN 110.1 m during the 3 months ended 31 March 2017 to PLN 80.2 m during the 3 months ended 31 March 2018, which is primarily explained by a decrease in apartments delivered to the customers in terms of area size (in m2), as well as a slight decrease in the average selling price per m2.
- Administrative expenses decreased by PLN 0.2 m. The decrease is primarily explained by a decrease in the costs related to remuneration.
 The decrease was offset in part by increase in costs of consulting services related to the management fees to A. Luzon Group.
- the profit from JV that was allocated to the Company, amounted to PLN 2,726 thousand which compares to a loss amounting to PLN 601 thousand during the three months ended 31 March 2017. The change in share of profit/(loss) from joint ventures is explained by revenue recognized from the City Link I project that was completed in September 2017.
- Net other expenses decreased by PLN 0.6 m. The decrease is primarily explained by a decrease in maintenance cost of unsold units.



ECONOMIC RESULTS

(PLN M) 3 MONTHS ENDED 31 MARCH 2018

	1Q 2018	1Q 2017	% change	YE 2017	YE 2016	% change
Revenue from residential projects	102.5	107.7	-5%	319.3	307.6	4%
Revenue from sale of services	-	0.4	n.a.	0.6	-	n.a.
Revenue from sale of land	-	-	n.a.	1.6	175.1	n.a.
Total Revenue	102.5	108.1	-5%	321.5	482.7	-33%
Cost of sales residential projects	(85.9)	(91.5)	-6%	(258.7)	(248.2)	4%
Cost of sales of land	-	-	n.a.	(1.2)	(117.9)	n.a.
Cost of sales	(85.9)	(91.5)	-6%	(259.9)	(366.1)	-29%
Gross profit from residential projects	16.6	16.2	3%	60.6	59.4	2%
Gross profit	16.6	16.5	1%	61.5	116.6	-47%
Selling and marketing expenses	(1.1)	(1.3)	-12%	(5.9)	(8.8)	-33%
Administrative expenses	(4.9)	(5.2)	-7%	(20.0)	(22.3)	-10%
Net other income/(expense)	(0.9)	(1.3)	-31%	(3.6)	(2.5)	48%
Cancelation of negative investment from joint ventures	-	0.7	n.a.	-	-	n.a.
Operating profit/(loss)	9.7	9.4	3%	32.0	83.1	-62%
Net finance expense	(1.5)	(2.0)	-24%	(7.1)	(7.5)	-5%
Profit/(loss) before tax	8.2	7.4	11%	24.9	75.6	-67%
Income tax benefit/(expenses)	(1.1)	(1.5)	-26%	(2.6)	(12.5)	-79%
Net profit/(loss)	7.1	5.9	19%	22.3	63.1	-65%
Profit/(loss) for the period attributable to equity holders of the parent	3.9	5.8	-33%	9.5	64.5	-85%
Gross margin from residential projects	16.2%	15.0%	-	19.0%	19.3%	-
Gross margin	16.2%	15.3%	•	19.1%	24.2%	•

P&L HIGHLIGHTS 3 MONTHS ENDED 31 MARCH 2018

• The table presents the Company economic results during the 3 months ended 31 March 2018, under the assumption that the results from joint ventures are presented on a fully consolidated basis (100%).



BALANCE SHEET/CF DATA 3 MONTHS ENDED 31 MARCH 2018

BALANCE SHEET DATA (PLN M)

Operating CF during the 3 months ended 31 March 2018 was positive (PLN 19.8 million). The positive CF from JV (City Link) amounting to PLN 1.3 million is presented in the CF from investment activity.

NET DEBT / EQUITY: 37% AS AT THE END OF MARCH 2018

	As of	As of	As of
	31-Mar-18	31-Dec-17	31-Dec-16
Equity	341.8	337.9	359.6
Banking debt	9.9	13.9	1.9
Floating rate bond	193.6	197.3	222.6
Loans from third parties (net)	-	-	1.6
Cash and cash equivalents	76.7	64.9	69.1
Inventory	562.2	512.1	574.1
Total Assets	691.5	705.8	743.4
Net Debt	126.8	146.3	157.0
Net debt / Equity	37.1%	43.3%	43.7%
Net debt / Total Assets	18.3%	20.7%	21.1%
Net assets per share (PLN)	2.08	2.06	2.19



Finished goods

Land bank*

Total

Ongoing projects

INVENTORY AS AT 31 MARCH 2018 3 MONTHS ENDED 31 MARCH 2018

PLN million

116.1

153.5

292.6

562.2

FINISHED PROJECTS

Comprising: 263 units (139 units were sold and not delivered).

ONGOING PROJECTS, OF WHICH:

Under construction and/or on sale:

Miasto Moje I and II, Marina Miasto, City Link III, Panoramika IV and Vitalia II.

* Including all costs capitalized, i.e. purchase price, transaction costs, land preparation costs, architect planning, financial costs and

Excluding City Link I and II projects, which is not consolidated (Ronson share in this project amounts to 50%).

ATTRACTIVE BANK OF LANDS (5,275 UNITS, 322,900 PUM)

Categorised by city:

<u>oatogorioot</u>	a by oity.	
Warsaw	3,486 units;	201,300 PUM*
Poznań	494 units;	30,000 PUM
Wrocław	578 units;	33,200 PUM
Szczecin	717 units;	58,300 PUM

Categorised by book value per PUM:

Below	PLN 1,000	245,000 PUM (76%)
Between	PLN 1,000-2,000	74,700 PUM (23%)
Over	PLN 2,000	3,200 PUM (1%)*

^{*} Does not include 18 units with 3,400 m2 (Nova Królikarnia project) and 161 units with 21,500 m2 (Nova Królikarnia under call option)



DEBT POSITION AS AT 31 MARCH 2018

3 MONTHS ENDED 31 MARCH 2018

	PLN million
Bond loans	193.6 <
Bank loans	9.9
Total	203.5
BANKING DEBT	<u>'</u>

Maturity of loans tailored to construction cycle of the projects.

Interest expense with respect to projects under construction are capitalized into inventory.

* bonds secured by mortage

Series	Catalyst Ref. No.	Nominal value (PLN)	Nominal interest	Coupon	Issue date	Maturity date
F*	RON 0518	22,160,000	WIBOR 6M + 3,50%	Semi-annual	20/05/2014	20/05/2018
I	RON 0119	10,000,000	WIBOR 6M + 4,00%	Semi-annual	26/01/2015	25/01/2019
J	RON 0419	15,500,000	WIBOR 6M + 3,60%	Semi-annual	21/04/2015	19/04/2019
K	RON 0619	4,500,000	WIBOR 6M + 3,60%	Semi-annual	18/06/2015	18/06/2019
L	RON 1218	15,000,000	WIBOR 6M + 3,50%	Semi-annual	29/12/2015	28/12/2018
М	RON 0220	10,000,000	WIBOR 6M + 3,65%	Semi-annual	25/02/2016	25/02/2020
N	RON 0919	10,000,000	WIBOR 6M + 3,60%	Semi-annual	17/03/2016	14/09/2019
0	ROE 0419	10,000,000	WIBOR 6M + 3,50%	Semi-annual	08/04/2016	08/04/2019
Р	RON 0820	10,000,000	5,25% (fixed)	Quarterly	18/08/2016	18/08/2020
Q	RON 0720	15,000,000	WIBOR 6M + 3,50%	Semi-annual	29/07/2016	29/07/2020
R*	RON 0521	50,000,000	WIBOR 6M + 2,85%	Semi-annual	24/05/2017	24/05/2021
S	(not listed)	20,000,000	WIBOR 6M + 3,40%	Semi-annual	19/06/2017	19/06/2021
	Total	192,160,000				

The tranche F and R bonds are secured with the mortgage.

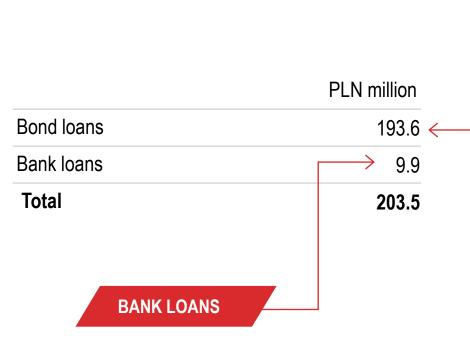
Interest expense with respect to the bonds are capitalized into inventory, based on the requirements of IAS 23 as indirect borrowing expenses.

Bond loans as at 31 March 2018 amounted to PLN 193.6 million (as at 31 December 2017: PLN 197.3 million) comprising a bond loan principal amount of PLN 192.2 million plus accrued interest of PLN 2.8 million minus one-time costs directly attributed to the bond issuances which are amortized based on the effective interest method (PLN 1.4 million).



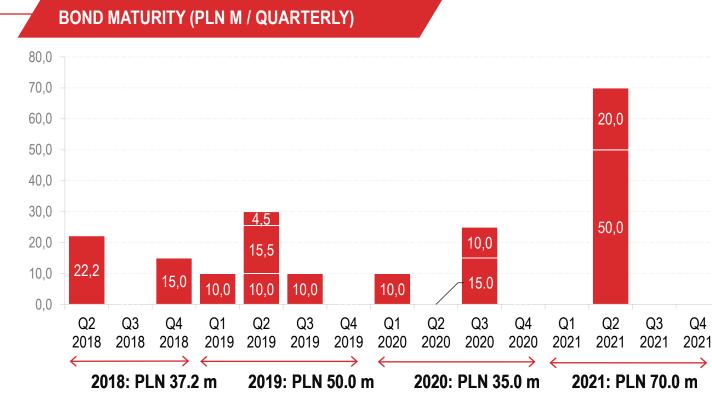
DEBT POSITION AS AT 31 MARCH 2018

3 MONTHS ENDED 31 MARCH 2018



Maturity of loans tailored to construction cycle of the projects.

Interest expense with respect to projects under construction are capitalized into inventory.



The tranche F and R bonds are secured with the mortgage.

Interest expense with respect to the bonds are capitalized into inventory, based on the requirements of IAS 23 as indirect borrowing expenses.

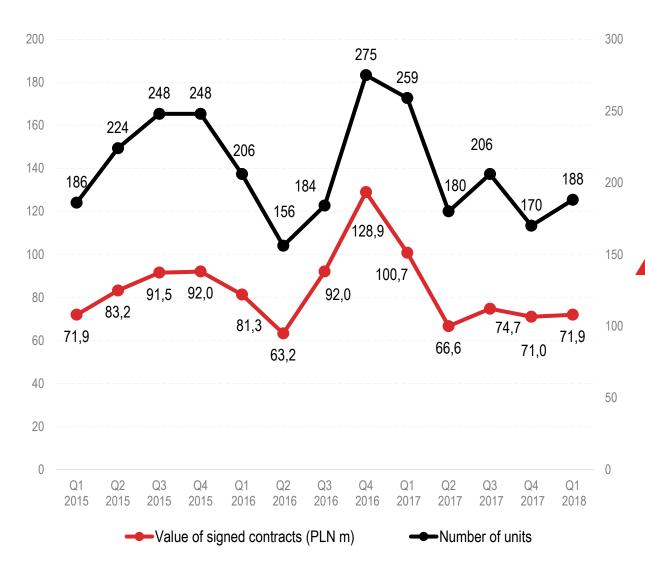
Bond loans as at 31 March 2018 amounted to PLN 193.6 million (as at 31 December 2017: PLN 197.3 million) comprising a bond loan principal amount of PLN 192.2 million plus accrued interest of PLN 2.8 million minus one-time costs directly attributed to the bond issuances which are amortized based on the effective interest method (PLN 1.4 million).



20

188 UNITS SOLD DURING THE Q1 2018

3 MONTHS ENDED 31 MARCH 2018



Total sales during the Q1 2018 amounted to 188 units, compare to 259 during the Q1 2017.

Best selling projects were City Link and Miasto Moje in Warsaw as well as Panoramika in Szczecin and Vitalia in Wrocław.

Average price of apartments sold during Q1 2018 amounts to PLN 382 thousand and is similare to the average price recorded during 2017 (PLN 384 thousand).

NUMBER OF UNITS SOLD DURING Q1 2018 (188 IN TOTAL)

Completed projects		Projects under cons	struction
Panoramika III	16	City Link III	51
Panoramika II	1	Vitalia II	28
Młody Grunwald I-III	13	Miasto Moje II	24
Moko	8	Miasto Moje I	20
Vitalia I	4	City Link II	11
Chilli IV	3	Marina Miasto	3
City Link I	3	Panoramika IV	3
Espresso II-IV	1		
Impressio	(1)		
Total	48	Total	140



UNITS OFFERED FOR SALE AS AT THE END OF QUARTERS





The Company continued introducing new projects keeping between 800 to 1,200 units. Taking into account NK project and Grunwald² that was offered for sale in April 2018, Ronson offer will be over 1,100 units.

Drainata undar aanatrustian

UNITS OFFERED FOR SALE (788 IN TOTAL)

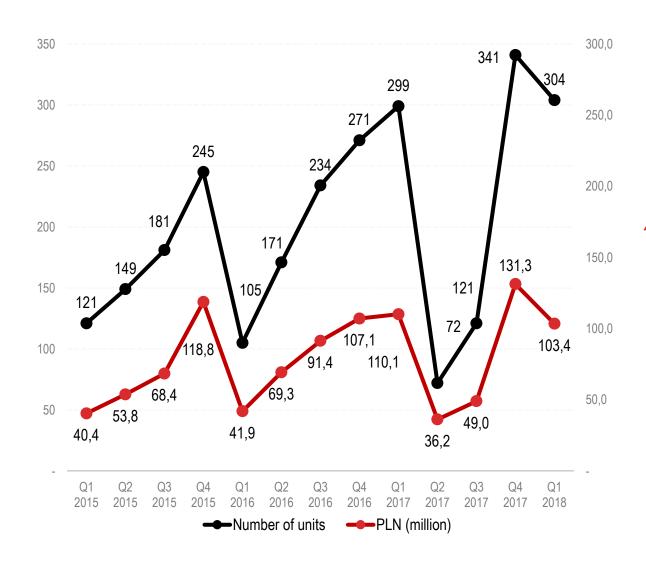
Completed projects

Completed projects		Projects under construction		
Młody Grunwald I - III	32	City Link III	226	
Chilli IV	26	Marina Miasto	133	
Moko	20	Miasto Moje II	116	
Verdis	9	Miasto Moje I	31	
Panoramika III	8	Panoramika IV	106	
Panoramika II	6	Vitalia II	49	
Vitalia I	7			
Espresso II, III & IV	5			
Sakura	5			
City Link I	3			
Impressio	2			
Other (old) projects	4			
Total	127		661	



QUARTERLY DELIVERIES (REVENUES RECOGNIZED IN P&L) 3 MONTHS ENDED 31 MARCH 2018





During Q1 2018 majority of the Company's revenues came from Espresso IV completed in February 2018 as well as Panoramika III and Młody Grunwald III completed during Q4 2017.

UNITS SOLD BUT NOT DELIVERED (742 UNITS AND PLN 285.6 MILLION IN TOTAL)

Completed	Units	PLN million	Projects under construction	Units	PLN million
projects	Units	IIIIIIIIIIII	Construction	Units	IIIIIIIIIII
Espresso II, III & IV	87	36.8	City Link II	189	84.7
Moko	7	6.8	Miasto Moje I	174	50.7
Vitalia I	4	1.6	Miasto Moje II	32	10.0
Młody Grunwald I - III	16	6.9	City Link III	142	58.2
Panoramika II	1	0.4	Marina Miasto	18	4.9
Panoramika III	16	3.7	Vitalia II	34	10.4
Chilli IV	3	0.8	Panoramika IV	5	1.3
Sakura	1	0.7			
Verdis	3	1.5			
Impressio	1	0.9			
City Link I	9	5.1			
Other (old) projects	-	0.2			
Total	148	65.4	Total	594	220.2



 \prod

BRIEF SUMMARY OF COMPANY'S ACHIEVEMENTS DURING Q1 2018 & OUTLOOK REMAINDER FOR 2018



COMPANY'S ACHIEVEMENTS DURING THE 3 MONTHS ENDED 31 MARCH 2018 AND THE MOST RECENT DEVELOPMENTS

THE COMPANY'S ACHIEVEMENTS DURING THE 3 MONTHS ENDED 31 MARCH 2018 INCLUDE:

- Pre-sales of 188 units;
- Delivery of 243 units to the customers and recognition of consolidated revenues in the amount of PLN 80.2m and economic revenues in the amount of PLN 103.4m (304 units);
- Total profit PLN 4.4 m, from it profit attributable to the shareholders of the parent company PLN 3.9 m;
- Positive operating CF amounting to over PLN 19.8 m;
- Low net debt position 37%;
- Completion of 146 units with 8,100 PUM in Espresso IV project;
- Finalised the transaction of purchasing plot of land in Warsaw, Ursus district, for the amount of PLN 81.8 m, which allows for the development of multi-family housing project of approximately 1,600 units.

RECENT DEVELOPMENTS (AFTER 31ST MARCH) INCLUDE:

- Completion of the acquisition of certain shares in and loans granted to project companies owning properties constituting the Nova Królikarnia project for a price of PLN 83.8 million under a sale and purchase agreement with Global City Holdings B.V. ("GCH").
- Issuance bonds T, PLN 50m with the maturity date May 2022 that bearing interest rate Wibor 6M + 3.5%.
- Final building permit for Nova Królikarnia 2c project comprising 18 units and a total area of 3,400 m2.
- In April 2018, the Company commenced pre-sales of Grunwald2 project, the agreement with general contractor was signed in May 2018 and the construction work will commence in June 2018. The project will comprise 268 units with an aggregate floor space of 14,500 m2.

188 units

Pre-sales*

304 units

Deliveries**

PLN 4.4 m

Net profit***

- Including sales of 14 units in City Link I and II (company share 50%).
- ** Including delivery of 61 units in City Link I (company share 50%).
- *** The net profit attributable to shareholders of the parent Company amounted to PLN 3.9 m.



OUTLOOK FOR 2018

THE COMPANY'S PLANS FOR 2018 INCLUDE:

Pre-sales at similar level as during 2017, i.e. over 750 units to be sold during 2018

Delivery of around 800 units to our customers

Preparation and commencement of sales and construction of 9 new projects/stages comprising 922 units

Completion of construction works of 605 units in total

Extension of the land bank by acquisition of new lands mainly in Warsaw

Further strengthening of Ronson's brand name

Finalise the transformation of RE NV from Dutch to European entity (SE) and moving seat to Poland



PROJECTS PLANNED FOR COMMENCEMENT DURING 2018

THREE NEW PROJECTS / LOCATIONS



GRUNWALD² IN POZNAŃ

Total number of units 268, presales commenced April 2018

URSUS IN WARSAW

Total number of units 1,600, while first stage with 151 to be commenced during remainder of 2018

MATISSE IN WROCLAW

Total number of units 397. First stage, with 127 units to be commenced during 2018

NEXT STAGES OF CURRENTLY RUNNING PROJECTS

- Chilli City V, 32 units
- Vitalia III, 81 units
- Miasto Moje III, 196 units

NEXT STAGES OF NOVA KRÓLIKARNIA PROJECT

- Nova Królikarnia 2c, 18 units
- Nova Królikarnia 3a, 28 units
- Nova Królikarnia 3b, 21 units

IN TOTAL:
9 NEW PROJECTS/STAGES
COMPRISING 922 UNITS



FINANCIAL RESULTS REVIEW

PROJECTS THAT MAY CONTRIBUTE TO P&L DURING THE REMAINDER OF 2018 - COMPLETED PROJECTS

As of end of March 2018, there were 275 units completed that were not delivered to the customers, of which 148 were pre-sold and 127 were offered by the Company for sale.

Total value of pre-sold units amounted to PLN 65.4 m. It shall be expected that majority of those units will be delivered to the customers during remainder of 2018.

In addition, the Company has 47 units completed in Nova Królikarnia project were not delivered to the customers, of which 32 were presold and 15 were offered to sale. Total value of pre-sold units amounted to PLN 24.6 m. It shall be expected that majority of those units will be delivered to the customers during remainder of 2018.

Name of project	Signed contracts		Units for sale Units in total		Gross margin
• •	(PLN m)	Units (no.)	(no.)	(no.)	(%)
Espresso II, III & IV	36.8	87	5	92	21.5%
Moko	6.8	7	20	27	29.9%
Vitalia I	1.6	4	7	11	21.5%
Młody Grunwald I - III	6.9	16	32	48	0.0%
Panoramika II	0.4	1	6	7	1.9%
Panoramika III	3.7	16	8	24	0.1%
Chilli IV	8.0	3	26	29	7.6%
Sakura	0.7	1	5	6	5.7%
Verdis	1.5	3	9	12	n.a.
Impressio	0.9	1	2	3	n.a.
Other (old) projects	0.2	-	4	4	n.a.
Total excluding JV	60.3	139	124	263	
City Link I	5.1	9	3	12	30.0%
Total including JV	65.4	148	127	275	
Nova Królikarnia 1a	21.0	29	6	35	
Nova Królikarnia 1d	3.6	3	9	12	
Total including Nova Królikarnia	90.0	180	142	322	

Groce



FINANCIAL RESULTS REVIEW, cont.

Current project pipeline of (as end of March 2018 and including Nova Królikarnia project) assumes completion of 406 units during 2018 and 975 during 2019.

Name of project	Commencement Date	Completion Date	Units sold (no.)	Units for sale (no.)	Units in total (no.)
Miasto Moje I	2016 Q2	2018 Q1	174	31	205
Miasto Moje II	2017 Q3	2018 Q4	32	116	148
Subtotal 2018			206	147	353
City Link II	2016 Q2	2019 Q1	189	-	189
Miasto Marina	2017 Q3	2019 Q1	18	133	151
City Link III	2017 Q2	2019 Q4	142	226	368
Vitalia II	2017 Q4	2019 Q2	34	49	83
Panoramika IV	2017 Q4	2019 Q4	5	106	111
Subtotal 2019			388	514	902
Total - excluding NK			594	661	1,255
Nova Królikarnia 1b	2016 Q3	2018 Q2	9	4	13
Nova Królikarnia 1c	2016 Q3	2018 Q2	11	3	14
Nova Królikarnia 1e	2016 Q4	2018 Q2	26	-	26
Subtotal 2018 - NK			46	7	53
Nova Królikarnia 2a	2017 Q3	2019 Q1	23	22	45
Nova Królikarnia 2b	2018 Q1	2019 Q2	15	13	28
Subtotal 2019 - NK			38	35	73
Total - NK			84	42	126
Total			678	703	1,381



Nova Królikarnia Transaction

Nova Królikarnia Transaction

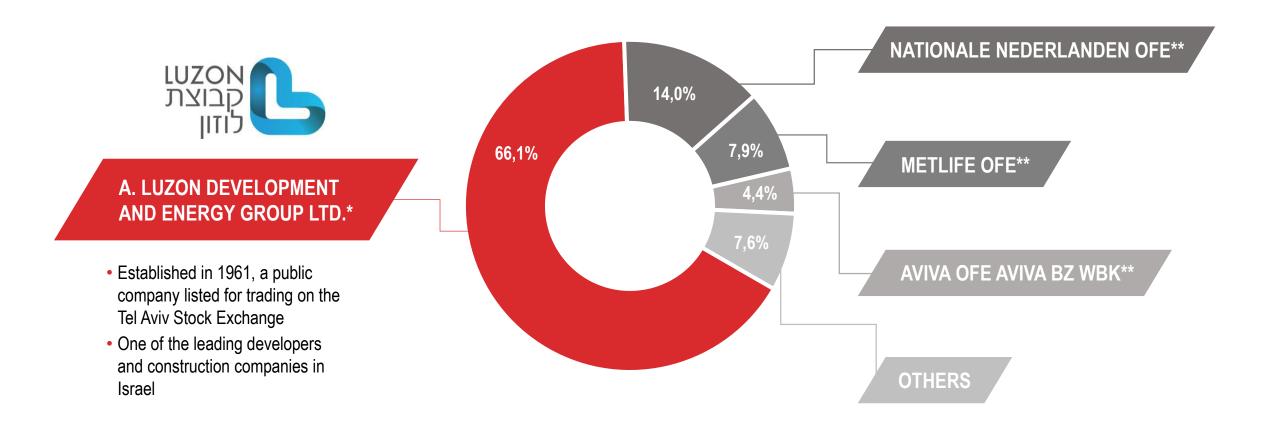


- On 10th April 2018 finalazed a sale and purchase agreement with Global City Holdings B.V. the first two phases of the Nova Królikarnia for PLN 83,8 m. (197 units with an aggregate floor space of 19,550 m²);
- Concluded a call option agreement for the purchase of the remaining phases of this investment for a total of PLN 78,9 m (161 units with an aggregate floor space of 21,500 m²);
- The payments for the Nova Królikarnia project will be in instalments, majority of which will be paid from the free cash flows that will be generated from the Nova Królikarnia project.
- Nova Królikarnia will contribute to Ronson Group's revenues and profits already in the second quarter of 2018 and during the following years.
- This project was sold by Ronson Development at the end of 2016 for over PLN 175 million to Global City Holdings (GCH) back then the Company's shareholder in a transaction that involved GCH exiting Ronson's shareholding structure. The transaction generated more than PLN 57 million in gross profit for Ronson Group in 2016.





SHAREHOLDERS STRUCTURE



^{*} Indirectly by ITR Dori BV and RN Residential BV

^{**} Based on the notifications submitted by the shareholders to AFM following conversion of its legal form into a societas europaea and the change of its business name to Ronson Development SE on 5 April 2018